



COSTAS PLC
GROUP



Company Profile



OceanHarvest



Maritime Fishing

Debundscha Blue Farm



Offshore Fish Farming

OceanHarvest



Maritime Fishing

Debundscha Blue Farm



Offshore Fish Farming

Pinnacle Properties



Real Estates

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SolidCo Paints



Distribution

HelioGen Power



Solar Power Generation

Founder-Director General's Statement



At Costas Plc Group, we are driven by a simple but powerful belief: that diversified strength, when guided by one clear vision, creates resilient and sustainable growth. As a holding company, Costas Plc Group brings together strategic interests across maritime fishing, offshore fish farming, industrial paint distribution, solar power generation, and real estate development each sector operating with operational independence, yet united under a shared commitment to value creation, compliance, and long-term impact. This multi-sector approach allows us to manage risk intelligently, unlock synergies, and remain agile in an evolving global economy.

Our journey is anchored in deep practical experience. With extensive hands-on expertise in maritime fishing particularly vessel operations, fleet management, and industrial execution combined with broad exposure across multiple industries, I have had the privilege of establishing and scaling businesses from concept to operation. This experience is reinforced by strong engagement with administrative and regulatory institutions, enabling us to navigate complex environments with discipline, credibility, and strategic foresight. Born and raised in the coastal town of Victoria (Limbe), Cameroon, my professional foundation was shaped by early exposure to maritime culture and later strengthened through training and working experience abroad.

This blend of local insight and international best practice defines the DNA of Costas Plc Group: globally informed, locally grounded, and execution-focused. Today, we position Costas Plc Group as a trusted industrial partner capable of originating, structuring, and delivering bankable projects that meet international standards while contributing meaningfully to economic development, food security, energy transition, and sustainable urban growth. We welcome strategic investors, financiers, and partners who share our optimism, our discipline, and our long-term perspective. Together, we can build enterprises that are not only profitable, but enduring.

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VISION &
INVESTMENT THESIS

THE INDUSTRY PAIN
(PROBLEM STATEMENT)

OCEANHARVEST'S SOLUTION
& VALUE PROPOSITION

MARKET
OPPORTUNITY

PROJECT OVERVIEW
– OCEANHARVEST

DEBUNDSCHA BLUE FARM –
OFFSHORE AQUACULTURE



VISION & INVESTMENT THESIS

OceanHarvest is Costas Plc Group's flagship project maritime venture, designed to modernize industrial fishing in Cameroon through scale, technology, sustainability, and traceable supply chains.

Operating within Cameroon's Exclusive Economic Zone (EEZ), OceanHarvest combines industrial fleet efficiency, regulatory compliance, and forward-integrated commercialization to deliver strong cash flows, early dividends, and long-term asset value, while reinforcing national food security and export competitiveness.

In addition, Costas Plc Group brings strong added value to a Public-Private Partnership with the Port Authority of Douala (PAD) for the modernization and long-term management of the Douala Fishing Port under a 25–30-year concession framework. Leveraging deep operational expertise in industrial maritime fishing, vessel operations, and port-related infrastructure, the Group is well positioned to lead the rehabilitation and upgrading of port facilities, including dredging and deepening works required to accommodate modern, large-capacity fishing vessels.

Through the introduction of international best practices in port design, safety, digitalized operations, and sustainable fisheries management, Costas Plc Group aims to transform the Douala Fishing Port into a high-performance, bankable asset and a benchmark fishing port for the Central and West African sub-region. This transformation will enhance fleet accessibility, improve turnaround efficiency, strengthen traceability and export readiness, and position PAD as a regional hub for industrial fishing, value-added processing, and compliant seafood exports.

OUR MISSION

To build a high-efficiency, sustainable industrial fishing platform that delivers predictable returns while meeting international traceability and environmental standards.



THE INDUSTRY PAIN (PROBLEM STATEMENT)

Despite strong demand, Africa's industrial fishing sector remains constrained by :

- 1 Aging fleets with inefficient fuel consumption
- 2 Fragmented supply chains dominated by intermediaries
- 3 Limited traceability, restricting access to EU & UK premium markets
- 4 High operational risk due to poor data, weak compliance, and outdated practices
- 5 Underutilization of port infrastructure and industrial-scale logistics

These inefficiencies suppress margins and deter institutional capital.

OCEANHARVEST'S SOLUTION & VALUE PROPOSITION

OceanHarvest is structured as a fully compliant, industrial-scale operator that mitigates these risks through:

1 - Operational Excellence

- ✓ Modern 50m industrial vessels under secured lease-to-own arrangements
- ✓ High-sea fishing operations optimized for volume, consistency, and safety
- ✓ Professional crew composition (30% international technical officers experiences ranging from 20-35 years, 70% local workforce)

2 - Technology-Enabled Efficiency

- ✓ GPS navigation, sonar-assisted catch optimization
- ✓ Digital catch monitoring and reporting
- ✓ Fuel-efficiency optimization and route planning
- ✓ End-to-end traceability from catch to export

3 - Market-Driven Output

- ✓ Strong domestic demand for affordable fish protein of 270 000–600 000 t/yr
- ✓ Export of high-value species (notably shrimp) to EU & UK markets
- ✓ Pricing premium enabled by compliance and traceability standards



MARKET OPPORTUNITY

1- Demand Drivers

- ✓ Structural protein deficit in Cameroon and Central Africa
- ✓ The population growth rate (2.2–2.8 % per year) drives overall demand for protein and fish alike.
- ✓ National average consumption estimated around 16–19 kg per year per person
- ✓ Higher consumption in coastal urban centers (up to 30–35 kg per year per person) and lower in landlocked or rural zones
- ✓ Rising EU/UK demand for certified, traceable seafood
- ✓ Preference for reliable industrial suppliers over artisanal variability

2- Target Markets

- ✓ Domestic wholesale & institutional buyers
- ✓ Export markets (EU & UK) for shrimp and high-value species
- ✓ Food processors and cold-chain distributors

3- Scale Advantage

Industrial fishing enables predictable output, year-round supply, and pricing stability-key attributes sought by institutional buyers.



Export Product EU/UK Markets



Whole Fish Package Domestic /Regional Markets



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OceanHarvest

**WHOLE
FROZEN FISH**



NET WEIGHT 20 kg

PROJECT OVERVIEW – OCEANHARVEST

1- Corporate Structure

- ✓ **Parent Company** : Costas Plc Group
- ✓ **Subsidiary** : OceanHarvest
- ✓ **Incorporated** : January 2024
- ✓ **Registered Share Capital** : 300,000,000 FCFA
- ✓ **Shares** : 30,000 ordinary shares (10,000 FCFA nominal value)

2- Capital Structure

Founding Members :

- ✓ 15,000 shares (50%)
- ✓ 150,000,000 FCFA committed



3- Open to Investors

- ✓ 15,000 shares (50%)
- ✓ Minimum subscription: 500 shares
- ✓ Minimum investment: 5,000,000 FCFA
- ✓ 25% payable upon Share Subscription Agreement

4- Fleets & Operations

- ✓ Fleet Size : 6 industrial fishing vessels
- ✓ Vessel Length : 50 meters each
- ✓ Crew : 47 per vessel
- ✓ Current Vessel Location : Abidjan, Côte d'Ivoire
- ✓ Ownership : Secured lease-to-own



5- CORE ACTIVITIES

- ✓ High-sea industrial fishing
- ✓ Landing and handling in Douala
- ✓ Domestic distribution
- ✓ Export logistics and compliance management



Regulatory & Port Access – Risk Mitigation Strenght

- ✓ Industrial Fishing Permit (Advanced Stage)
- ✓ Application submitted: 5 December 2024
- ✓ Favorable recommendation – MINEPIA: 18 May 2025
- ✓ Favorable recommendation – Prime Minister’s Office: 1 September 2025
- ✓ Pending final approval: SGPR (Presidency)

Port of Douala (PAD)



Berthing application submitted: 16 October 2025

Project positively received

PPP discussions initiated for fishing port development and management

This regulatory progress significantly de-risks execution and shortens time-to-revenue.

SUSTAINABILITY & TRACEABILITY

OceanHarvest embeds sustainability as a commercial advantage, not a constraint:

- Compliance with international fishing and reporting standards
- Selective fishing methods to reduce bycatch
- Digital traceability enabling ocean-to-fork transparency
- Pathway to eco-certifications (e.g., MSC-aligned practices)

This allows premium pricing, export access, and long-term regulatory resilience.

1- Traction & Milestones

- ✓ Advanced regulatory endorsements secured
- ✓ Fleet identified and contractually secured
- ✓ PAD engagement beyond berthing into strategic PPP
- ✓ Strong buyer demand identified for domestic and export markets
- ✓ Phase I development fully self-financed by Costas Plc Group

2- Financial Performance Outlook

Production & Revenue

- ✓ Annual Catch Capacity: 28,800 MT
- ✓ Estimated Gross Revenue: 72 billion FCFA/year

3- Profitability

- ✓ Net Margin: 25% –30% from Year 1
- ✓ ROI Horizon: 3 – 4 years (including fleet acquisition phase)

4- Revenue Stability

- ✓ Industrial-scale output
- ✓ Product diversification (fresh, frozen, processed)
- ✓ Domestic and export market balance

5- Financing Requirement & Use of Funds

- ✓ Financing Envelope Sought: 8.7 billion FCFA

6- Use Of Funds

- ✓ Fleet acquisition (lease-to-own)
- ✓ Working capital
- ✓ Port facilities & operational infrastructure
- ✓ Insurance, compliance, and safety systems

PHASE I

COMMITMENT BY COSTAS PLC GROUP

Phase I Budget : 150 million FCFA

Executed to Date : 150 million FCFA

Covered :

- ✓ Business planning
- ✓ Technical & prefeasibility studies
- ✓ Regulatory filings
- ✓ Due diligence
- ✓ Partner negotiations

Remaining capital enables full operational launch and revenue generation.

INVESTMENT RATIONALE

Investors gain :

- ✓ Entry into a near-operational industrial fishing platform
- ✓ Equity exposure in a regulated, government-supported sector
- ✓ Early dividends from Year 1
- ✓ Strategic upside from port PPP development
- ✓ Strong ESG and food-security alignment

Equity Participation – Next Steps

1. Review Equity Participation Agreement
2. Sign Share Subscription Agreement
3. Pay initial 25% capital deposit
4. Phase I completion and financial close

OceanHarvest represents a rare, institutionally structured opportunity in African industrial fisheries-combining secured assets, advanced regulatory approvals, defined markets, and strong financial returns.

Costas Plc Group invites aligned investors to participate at this pivotal stage and co-create a sustainable, high-impact maritime industry platform in Cameroon.



Debundscha Blue Farm – Offshore Aquaculture

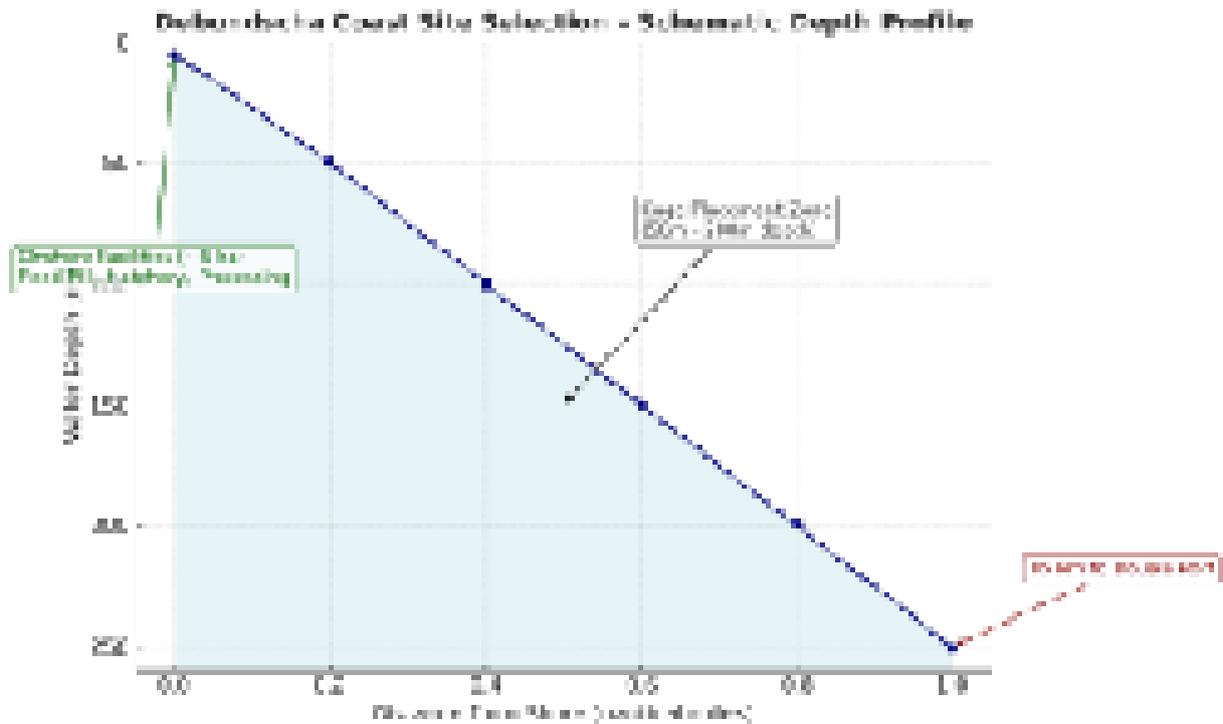
Debundscha Blue Farm is a flagship offshore aquaculture initiative of Costas Plc Group, designed as a fully integrated value chain from hatchery and offshore pen cages to on-site processing strategically located in Debundscha, Cameroon. Conceived as the first project of its kind in Central Africa, the Farm is positioned to establish Debundscha as a regional hub for industrial-scale, export-oriented marine aquaculture.

The project focuses on the farming of premium black grouper, a high-value species with strong demand in international markets, targeting fillet production that meets stringent EU food safety, traceability, and sustainability standards. By integrating controlled breeding, offshore grow-out systems, and modern processing infrastructure within a single site, Debundscha Blue Farm is designed to ensure quality consistency, biosecurity, and cost efficiency across the entire production cycle.

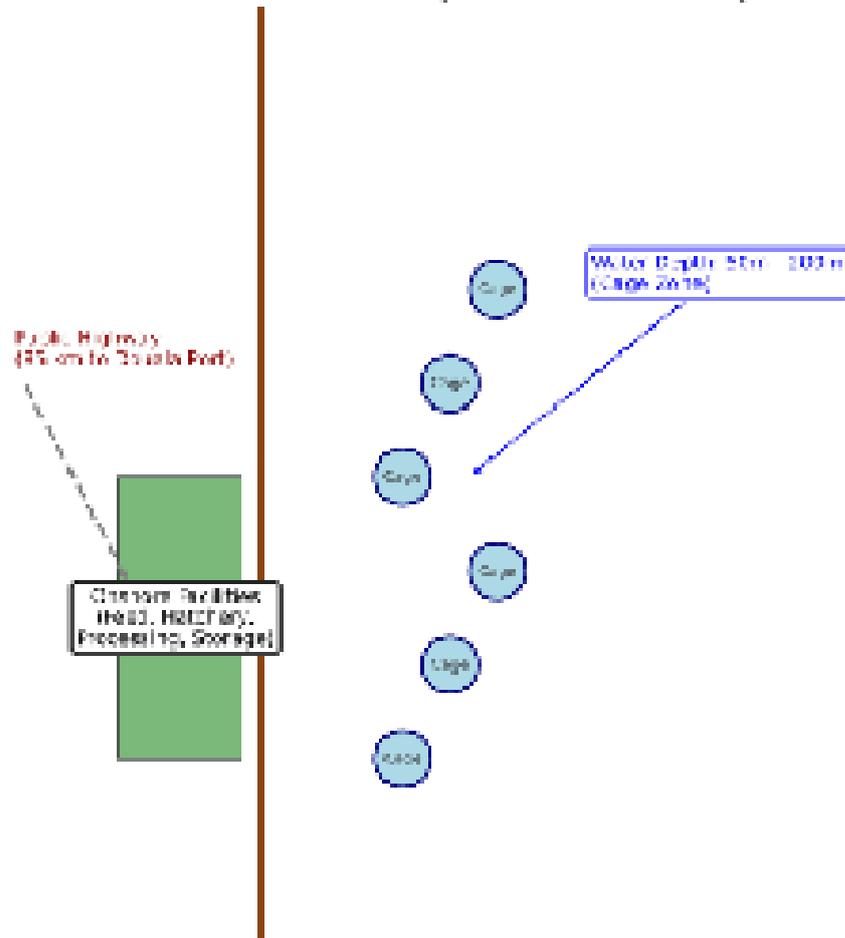
Debundscha Blue Farm is structured for phased capacity expansion, with a long-term vision to progressively scale production and reach an annual output of up to 300,000 metric tons by 2035, in line with market absorption, environmental safeguards, and operational maturity. This disciplined growth model supports bankability while preserving environmental and social sustainability.

Costas Plc Group is actively seeking strategic investors and technical partners to join in the development and scaling of this landmark project. Through collaborative investment and shared expertise, Debundscha Blue Farm offers a compelling opportunity to participate in the emergence of a new, high-growth aquaculture frontier combining strong export potential, regional leadership, and long-term value creation.

Site Selection Conducted in Compliance with Industry-Recommended Standards



Debundscha Coast - Offshore Aquaculture Site Layout



EU-Compliant Premium Grouper Fillet Packaging



Compliance with Standards and Documented Procedures



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From Farm to Table: Premium Grouper Fillets from Cameroon

Our premium grouper fillets would be produced through a fully integrated, EU-compliant farm-to-table process based entirely in Cameroon. From hatchery to harvest, every stage is carefully controlled to ensure quality, food safety, sustainability, and full traceability.

The production cycle begins in our on-site hatchery, where broodstock are responsibly managed and fingerlings are raised under strict biosecurity and welfare protocols. Fish are then grown in offshore sea cages in clean, well-monitored waters, using nutritionally balanced feeds that meet EU standards and exclude prohibited substances.

At harvest, groupers are handled with care to minimize stress and preserve flesh quality. Processing takes place at our dedicated facility under HACCP-certified conditions, with filleting, trimming, chilling, and packaging performed according to EU hygiene and cold-chain requirements.

Each fillet is fully traceable, carrying a documented history from hatchery batch, grow-out site, harvest date, and processing line, ensuring transparency and regulatory compliance for the EU market. The final product is rapidly chilled or frozen and shipped under controlled temperatures to guarantee freshness, safety, and premium quality upon arrival.

This integrated approach allows us to deliver consistently high-quality, sustainably farmed grouper fillets traceable from Cameroon's waters directly to the European table.



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Fisheries transparency is a tool to support sustainable, healthy fisheries, maintain thriving coastal communities, protect crew onboard vessels, and encourage effective governance